

TENDER DATA

Project title:	Appointment of a Panel of Security Service Providers to deploy Security Guards on an “as and when “required basis; and also, for emergency requirements/services when required for a period of three (03) years, at the Western Cape Province only
Bid no:	SENT/027/2023-24

1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

Sentech regional sites face daily threats of vandalism, break-ins, thefts and to some extent possible attacks on staff conducting maintenance or any other network related duties at the sites. This is aggravated by the time the vandalizers have at their disposal to complete their mission due to lack of proactive security systems and dilapidated perimeter fences at some of the sites offering no resistance to site invasions. Some of the sites are also situated within and around nature reserves where possible attacks by wild animals is eminent.

2. SUBMISSION OF BIDS and CLOSING

This Bid closes at the stipulated date and time as stated in SBD 1 Notice and Invitation to Bid. Bids must be submitted by hand to the Bid Administrator at SENTECH, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg.

Bidders that choose to submit their bid documents before the closing date and time may do so during working hours only (08:30-15:30).

It is the Bidder's responsibility to ensure that their bid submissions reach the Bid Administrator before the bid closing time as no late submissions will be accepted.

Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted. Proposals may be opened in public. Bidders will be advised of the outcome by letter, facsimile or e-mail.

This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:

Envelope One “Original Technical Proposal” and one “Copy of Technical Proposal” together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).

No Financial Information must be included in Envelope 1.

Envelope Two “Original Financial Proposal” (Contract Date and Pricing schedule/schedule of rates as applicable) together with 1 copy of “Financial Proposal” together with a soft copy in PDF format of an electronic medium e.g. Compact Disk (CD), USB etc. The soft copy will consist of a single PDF document containing the complete Financial Proposal.

Bidders are required to place the sealed **Envelope 1** together **with** the sealed **Envelope 2** into one sealed envelope or container. The sealed envelope or container must be marked with the following information:

- **For Attention**
- **HEAD OF SUPPLY CHAIN MANAGEMENT**

- **BID REFERENCE NO: SENT/027/2023-24**
- **TECHNICAL AND FINANCIAL PROPOSALS**
- **INSERT CLOSING DATE AND TIME**
- **BIDDER'S NAME AND ADDRESS**

Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.

The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.

The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Late submissions will not be considered.

3. SIGN AND INITIAL

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Only original signatures will be accepted.

4. COMPLETION OF BID DOCUMENTS

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

5. COSTS OF PREPARING THE BID SUBMISSION

Bidders shall bare all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

6. ADMINISTRATIVE RESPONSIVENESS CRITERIA

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

7. BBBEE CODES AT SENTECH

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

8. Pre-qualification criteria

With the objective of advancing designated groups, the Bidding condition applicable to this Bid is N/A (Specify targeted companies (EME / QSE) or minimum B-BBEE status level of contributor) as contemplated in PPPFA regulations, 2017 sub regulation 4(1). A Bidder must provide documentary evidence to support their compliance with this prequalification criteria. A Bidder that fails to meet any pre-qualifying criteria stipulated in this Bid document is an unacceptable Bid.

9. Subcontracting as a condition of Bid

Sentech does not allow any subcontracting for this bid.

10. Transformation Plan

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

11. LOCAL PRODUCTION AND CONTENT

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

Does this requirement fall under any designated sector as prescribed by the DTI?		No
If yes, specify the sector		
Specify minimum threshold applicable		

*Bidders must fill in the SBD6.2 for Local Content and Production

12. EVALUATION CRITERIA

The evaluation criteria are stipulated in 18 below. It is the Bidder's responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

13. BRIEFING SESSION

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register, as non-attendance or failure to sign the attendance register will automatically disqualify a Bidder from submitting a proposal for this Bid.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

14. CLARIFICATION

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

15. BID EVALUATION METHOD

This Bid will be evaluated as described in the table below.

<p># Two Envelope system will be followed for Technical and Price offer</p>	<ol style="list-style-type: none"> 1. Stage 1 – Administrative Responsiveness Evaluation All the Technical Proposals will be evaluated against the Administrative responsiveness requirements as set out in the list of returnable documents. 2. Stage 2 –Technical Evaluation Proposals that comply with all the Administrative responsiveness requirements will be evaluated against the Technical Evaluation Criteria as set out in 18. Bidders must score 70 points (or more) out of a total 100 points available in the Technical Evaluation Criteria to qualify for further evaluation. Bidders who fail to obtain the minimum points score of 70 points will not be evaluated further 3. Stage 3- Risk Assessment Bidders that have qualified based on achieving the required evaluation score may undergo a further risk assessment and can still be disqualified from being evaluated further should the risk assessment so warrant or there are compelling and justifiable reasons to disqualify a bidder. The risk assessment will be based on any identified risks that arise out of the bidder's responses and any other risks that Sentech may identify. A physical visit and survey of the bidder's premises may be requested, as deemed necessary. Bidders that qualify based on the risk assessment will qualify for further evaluation 4. Stage 4– Price and Preference Bidders who fully comply with the Mandatory Criteria and obtain the minimum threshold points in the Functional Criteria will be appointed onto a panel of Security Services Providers. Sentech at its' sole discretion, have the right to not appoint bidders onto the panel
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16. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.
- Bidders must fill in all sections of this document (where applicable).
- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2,

3.3, 4, 5, 6,1, 6.2 8, and 9 depending on applicability.

- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders MUST separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

16.1 AUTOMATIC DISQUALIFICATION

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

17. TECHNICAL RESPONSIVENESS COMPLIANCE

The Technical Evaluation will encompass evaluation of:

- Mandatory Criteria
- Functional / Technical Criteria

18. TECHNICAL EVALUATION CRITERIA

18.1 Mandatory Eligibility Criteria

The follow in criteria are mandatory to ALL BIDDERS:

Mandatory Eligibility Criteria	Attach evidence and provide reference page number in your proposal
Valid proof of PSIRA registration of the Company and Directors	Attach valid PSIRA certificates
Valid letter of Good Standing PSIRA	Attach proof
Valid proof of firearm licence & firearm competency certificates	Attach valid firearm licences and competency certificates
Valid proof of liability insurance, Minimum of R2 000 000,00	Attach insurance schedule
Valid proof of COIDA registration	Attach proof
Valid proof of presence in the area of choice within the listed clusters in the Western Cape Province Operational Centres only.	Attach proof of residence or lease agreement

NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.

Services areas

A. Cape Town Operations Centre

Cluster	Area per PSIRA	Site	Municipality	Services required	Preferred Area Yes/No
Cluster 1	3	Cape Town OC	City of Cape Town	As per OC requirements	
	3	Constantiaberg	City Of Cape Town	As per OC requirements	
	3	Houtbay	City of Cape Town	As per OC requirements	
	1&2	Simonstown	City of Cape Town	As per OC requirements	
Cluster 2	3	Franschoek	Cape Winelands District	As per OC requirements	
	3	Fish Hoek	City of Cape Town	As per OC requirements	
	3	Klipheuwel	City of Cape Town	As per OC requirements	
	1&2	Stellenbosch	Cape Winelands District	As per OC requirements	
	1&2	Paarl	Drakenstein Municipality	As per OC requirements	
Cluster 3	3	Hexriver	Breede Valley	As per OC requirements	
	3	Matjiesfontein	Central Karoo District	As per OC requirements	
	3	Montagu	Langeberg	As per OC requirements	
	3	Touws River	Breede Valley	As per OC requirements	
Cluster 4	3	Hermanus	Overstand	As per OC requirements	
	3	Napier	Cape Agulhas	As per OC requirements	
Cluster 5	3	Villiersdorp	Overberg	As per OC requirements	
Cluster 6	3	Piketberg	Bergrivier	As per OC requirements	

Table 1, Preferred Operational Clusters

B. George Operations Centre

Cluster	Area per PSIRA	Site	Municipality	Services required	Preferred Area Yes/No
Cluster 1	3	George OC	George Municipality	As per OC requirements	
	3	George	George Municipality	As per OC requirements	
	3	Groot Brakrivier	Mosselbay Municipality	As per OC requirements	

Cluster	Area per PSIRA	Site	Municipality	Services required	Preferred Area Yes/No
Cluster 2	3	Knysna	Knysna Municipality	As per OC requirements	
	3	Plettenberg Bay	Bitou Municipality	As per OC requirements	
Cluster 3	3	Uniondale	George Municipality	As per OC requirements	
	3	Uniondale Town	George Municipality	As per OC requirements	
	3	Willowmore	Cacadu Municipality	As per OC requirements	
Cluster 4	3	Ladismith	Kannaland Municipality	As per OC requirements	
	3	Oudtshoorn	Oudtshoorn Municipality	As per OC requirements	
Cluster 5	3	Riversdale	Hessequa Municipality	As per OC requirements	
Cluster 6	3	Beaufort West	Beaufort West Municipality	As per OC requirements	

Table 2, Preferred Operational Clusters

C. Vredendal Operations Centre

Cluster	Area per PSIRA	Site	Municipality	Services required	Preferred Area Yes/No
Cluster 1	3	Vredendal OC	Matzikama	As per OC requirements	
	3	Vanrhynsdorp	Matzikama	As per OC requirements	
Cluster 2	3	Calvinia	Hantam	As per OC requirements	
Cluster 3	3	Garies	Kamiesberg	As per OC requirements	
	3	Springbok	Nama Khoi	As per OC requirements	
Cluster 4	3	Williston	Karoo Hoogland	As per OC requirements	
Cluster 5	3	Carnavon	Kareeberg	As per OC requirements	

Table 3, Preferred Operational Clusters

18.2 Functional Criteria

Functionality Criteria	Documents required	Maximum Points
Company Experience Bidder must have 3+ years' experience as a Security Service Provider Evaluation indicators <ul style="list-style-type: none"> 5+ years of experience = 20 points Between 04 and 05 years of experience = 15 points Between 03 and 04 years = 05 points Less than 03 years of experience = 0 points 	Company profile showing experience in Security Services	20
Bidder to demonstrate successful projects as a Security Provider in the past three years in physical armed guards, armed response, staff accompaniment and monitoring. Evaluation indicators <ul style="list-style-type: none"> 5+ successful = 20 points Between 3 and 4 successful = 15 points Less than 3 successful = 0 points 	Attach valid, signed contactable reference letters	20
Bidders must provide detailed proposal on the following implementation plans: Operational Plan <ul style="list-style-type: none"> Good = 10 points Average = 5 points Poor = 0 points Contingency or Emergency Plan/ Emergency deployment <ul style="list-style-type: none"> Good = 10 points Average = 5 points Poor = 0 points Operating Procedures and Investigations <ul style="list-style-type: none"> Good = 10 points Average = 5 points Poor = 0 points Customer Services and Report <ul style="list-style-type: none"> Good = 10 points Average = 5 points Poor = 0 points Evaluation indicators <ul style="list-style-type: none"> Good Comprehensive end to end implementation plan. Bidder covers all requirements. Average end to end implementation plan with two critical activities missing. Poor does not address end to end implementation plan requirements. 	Proposal from bidders	40

Functionality Criteria	Documents required	Maximum Points
Project Lead (Attach CV and relevant certifications) <ul style="list-style-type: none"> More than 5 years of experience = 20 points Between 3 and 4 years of experience = 10 points Less than 3 years of experience = 0 points 	Attach CV and relevant certifications	20
Total		100

Table 1: Functional Criteria

Total minimum qualifying functional score is # 70 points. A Bidder must score more than 0 points in each criterion to be evaluated further.

19. Evaluation of Price and Preference

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

20. Preference Point allocation – 80/20

Price / Preference	Weighting percentage
Preference:	20%
Price:	80 %
Total must equal:	100%

Sentech will award preference points as follows:

Goal	Points	Evidence required
Historically disadvantaged by unfair discrimination on the basis of Race	10	A valid BBBEE Certificate showing at least 51% black ownership
Historically disadvantaged by unfair discrimination on the basis of Gender (women)	8	A valid BBBEE Certificate showing at least 30% women ownership
Historically disadvantaged by unfair discrimination on the basis of disability	2	A doctor's note confirming disability
Total Points	20	

21. Price Calculation 80/20

The following formula will be used to calculate the points for price.

$$P_s = 80 \left[\frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

P_s = Points scored for price of bid under consideration
 P_t = Rand value of bid under consideration
 P_{min} = Rand value of lowest acceptable bid

22. Declaration of Authority

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of this Bid Data is understood and all requirements will be adhered to.

Name of Bidder	Signature	Date	Designation

TABLE 1: REFERENCES

Please complete the customer reference table and relevant Contact telephone number and attach reference letters.

Customer		Service Provided	Contact Person	Contact no.	tel.	Contractual commencement date	Contractual completion date
1							
2							
3							
4							
5							

Name of Tenderer	Signature	Date